## **Program**

## 30 May 2024 Kursaal, Bern

Experience ExchangeFounder's Knowhow

■ Venture as an Asset Class ■ Collective



08:45 - 08:50 Welcome Note by Dominik Isler | Arena

08:50 - 09:15

Al: Perspectives and long-term future - Stuart Russell

ROOMS

Panorama 1

09:30 - 10:15

**Alignment of Interest** amongst investors

Panorama 2

**Unlocking Growth: Tokenizing Your Startup's** Share

Panorama 3

Mistakes to Avoid when **Globalizing Your Startup**  Panorama 4

**Necessity** is not always the mother of invention

Panorama 6

**Employee Incentive** Schemes: Legal & **Tax Guidelines** 

Panorama 7

09:30 - 10:15

**Matchmaking in turbulent** times

**Break / Coffee / Marketplace** 

11:00 - 11:45

How to build a startup that scales!

**Boosting AI startups:** challenges and opportunities

**Strategic Investments:** A live (mock) negotiation.

**How to know "Where to** Play"?

11:00 - 11:45

**Inclusive Investments -Navigating the Swiss** funding landscape

12:00 - 12:45

From Investors to Investors: Institutional Investors and their approach to **VC investments** 

Masterclass

Offer engineering: The science of pricing 11:00 - 11:45

**Angel Investor Power: Boosting Startups** 

12:00 - 12:45

**Surviving a turnaround** first-hand insights

**Navigating the Generative** Al space as a startup

12:00 - 12:45

A sharp turn: lessons learned from a business pivot

**Break / Lunch / Marketplace** 

14:15 - 15:00

**Exploring the Dynamics** of Founder-Investor Compati

14:15 - 15:00

**Elevating Beyond Boundaries: The Power** of Networks

14:15 - 15:00

From VC Funding to **Bootstrapping** 

14:15 - 15:00

**VC Portfolios: Specialize or Diversify?** 

Founder Disputes - and how to avoid them

**Product-Market-Fit** Strategy

**Break / Coffee / Marketplace** 

15:30 - 16:15

How to innovate in the evolving defense landscape

**Unlocking Battery Potential: Energy Strategies** 

Managing the complexity of DeepTech Ventures

Best practices for a cyber resilient startup

**Beyond the hype:** Accelerate your growth with Al

Farewell-Apéro

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ROOMS

Szenario 1

09:30 - 10:15

How to responsibly apply the Al superpower

Szenario 2

09:30 - 10:30

**Youngsters - new** startups first seen at SUD

Aare 1

**Mastering VC Financing** Rounds

Aare 2

**Aare Plenum** 

09:30 - 10:30

**Matchmaking #1** 

**Aare Forum** 

09:30 - 10:30

Matchmaking #1

**Break / Coffee / Marketplace** 

11:00 - 11:45

**Social Entrepreneurship:** Do's and don'ts

**Digital Pitfalls: Save Funds. Ensure Success** 

11:00 - 12:45

**Youngsters - new** startups first seen at SUD

**Beyond code: Patents and** the Al Revolution

12:00 - 12:45

**Equity Crowdfunding: Best practice** 

11:00 - 11:45

**How to build a great BoD** for your startup

11:00 - 12:45

Matchmaking #2

11:00 - 12:45

Matchmaking #2

**Break / Lunch / Marketplace** 

From CEO to CSO? How to build a strong team

15:00 - 16:30

**SICTIC Investor Day @SUD24** 

14:15 - 15:00

**Youngsters - new** startups first seen at SUD

14:15 - 15:00

**Cultivating Innovation: Collaborative Approaches** to Al Entrepreneurship in Europe

14:15 - 15:00

Matchmaking #3

14:15 - 15:00

Matchmaking #3

**Break / Coffee / Marketplace** 

15:30 - 16:15

**Youngsters - new** startups first seen at SUD

15:30 - 16:15

Matchmaking #4

15:30 - 16:15

Matchmaking #4

16:30 - 18:00 Farewell-Apéro

startupdays.ch